

Message Text

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67

ACTION ARA-20

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FM AMEMBASSY KINGSTON

TO SECSTATE WASHDC 5716

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EO 11652: N/A

TAGS: BGEN, ETRD, JM, US

SUBJECT: TOURISM: U.S. CONVENTIONS IN JAMAICA

REF: KINGSTON A 120 AND KINGSTON 2395

1. AMBASSADOR HAS RECEIVED COVERING LETTER FROM PERMANENT SECRETARY, MINISTRY OF INDUSTRY, COMMERCE AND TOURISM, CONCERNING PROPOSED UNITED STATES LEGISLATION TO TERMINATE INCOME TAX DEDUCTIONS FOR UNITED STATES FIRMS AND INDIVIDUALS ATTENDING CONVENTIONS ABROAD, AND ENCLOSING DATA CONCERNING ADVERSE EFFECT OF SUCH LEGISLATION ON JAMAICA TOURIST INDUSTRY. DATA SUMMARIZED BELOW AND COPY OF LETTER AND ENCLOSURE POUCHED TO ARA/CAR/J.

2.

1973 1972 1971

A. TOTAL ATTENDANCE AT

CONVENTIONS - 55,326 57,920 45,243

B. TOTAL VISITOR NIGHTS - 435,969 434,400 347,919

C. ESTIMATED EARNINGS

(IN MILLIONS) - US\$15.9 US\$17.1 US\$15.6

D. MAIN HOTELS USED INCLUDING UNITED STATES OWNED - 17 AS

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FOLLOWS:

TRELAUNY BEACH	PEGASUS
HOLIDAY INN	SHERATON
RUN-AWAY-BAY	BAY ROC
TOWER ISLE	COLONY
CHATHAM	PLAYBOY
CASA MONTEGO	HALF MOON
GOLDEN HEAD BEACH	ROUND HILL
SHAW PARK	TRYALL
HILTON	

HOTELS PRESENTLY UNDER CONSTRUCTION DESIGNED FOR CONVENTION BUSINESS - 4 INCLUDING 3 INTERCONTINENTAL.

E. ESTIMATED CAPITAL INVESTMENT IN ABOVE HOTELS: US\$120 MILLION.

F. OCCUPANCY RATES: APPROXIMATELY 50 PERCENT FOR 10 LISTED IN /D" ABOVE; 30 PERCENT FOR REMAINDER

G. MEETINGS AND CONVENTIONS ACCOUNT FOR 40 PERCENT OF ABOVE HOTELS' BUSINESS. SOME HOTELS PROVIDE EMPLOYMENT FOR ABOUT 4,000.

H. TOURISM HAS EARNED 19 PERCENT OF JAMAICA'S FOREIGN EXCHANGE IN LAST 5 YEARS. CONVENTION BUSINESS ACCOUNTS FOR 17 PERCENT. HEWITT

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